



BOY SCOUTS OF AMERICA®



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HAWK MOUNTAIN COUNCIL

HAWK MOUNTAIN COUNCIL, BSA SERVICE FEE PRESENTATION



Prepared. For Life.®



Welcome to the Service Fee Presentation

- Introduce tonight's presenters
- Meeting is being recorded
- Place questions in the chat section
- Thank you for participating!





MESSAGE FROM COUNCIL PRESIDENT AND SCOUT EXECUTIVE

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A Special Message From
Scout Executive, Jim Milham
& Council President, Jeff
Euclide





What is the Hawk Mountain Council Service Fee?

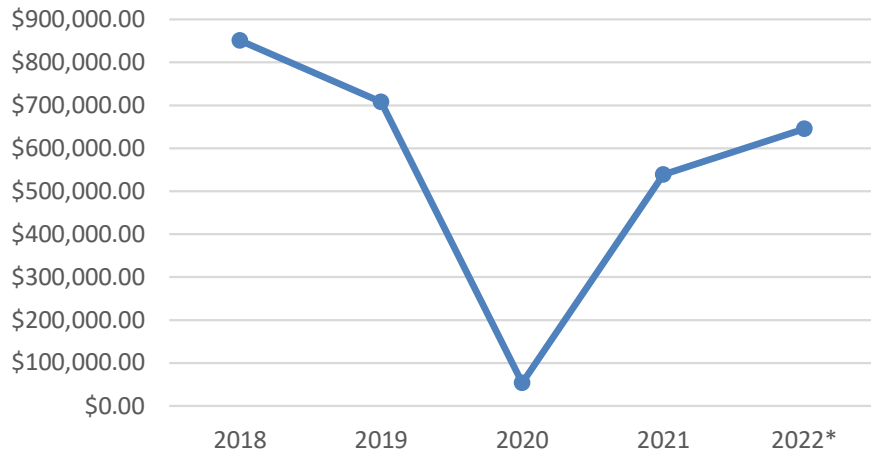
National BSA has approved a Council Fee option

- Helps to cover operating costs of Council operations
- Replaces current insurance fee paid by all members
- Helps to offset declines in several revenue streams, including:
 - Special Events
 - Family Friends of Scouting
 - Camping Revenue

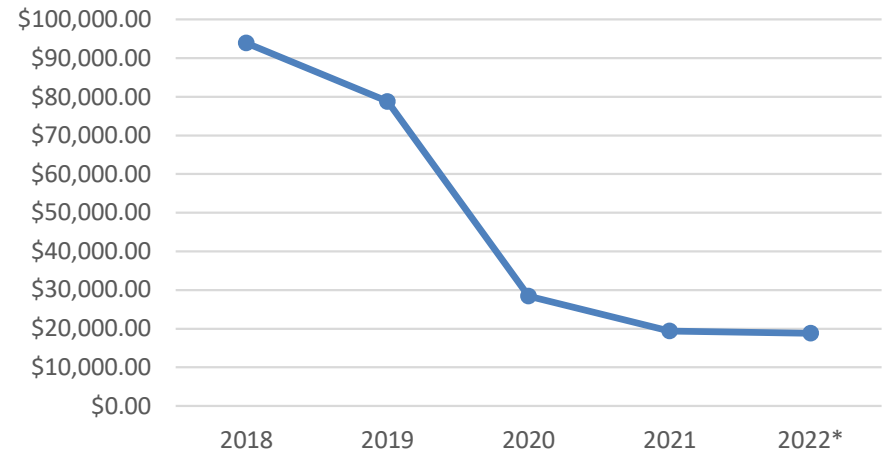




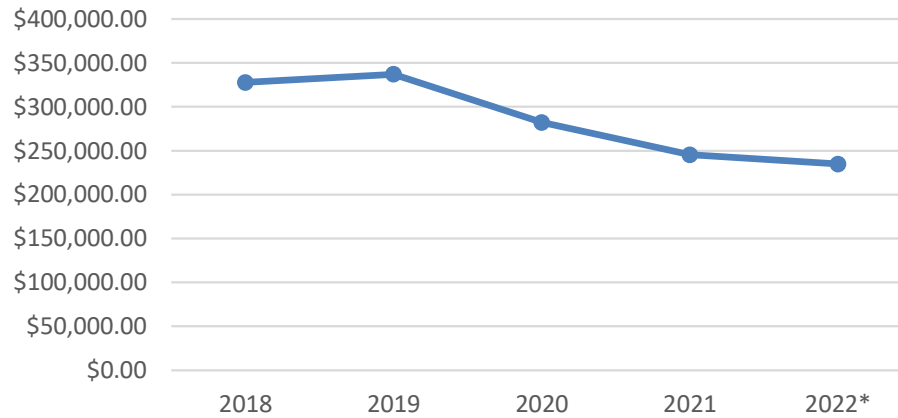
Camping Revenue



Family FOS



Special Events





What is the Hawk Mountain Council Service Fee?

- Also helps with rising budget costs in annual budget due to inflationary pressures
 - National Service Fee, data processing fees & product sale licensing fee
 - Rising insurance costs and utilities
 - Cost of operating Hawk Mountain Scout Reservation (Year-Round) and Council Service Center with the Scout Shop
 - Full time staff who assist our units in recruitment, training,
 - Membership and Eagle Processing





Advantages of a Council Service Fee

- Eliminates uncertainty in FOS and Special Events results and budgeting
- Frees up a large amount of Volunteer & DE time and effort with Family FOS Presentations
- No disruption of Unit events for FOS presentations
- Saves operational cost of running the Family FOS campaign





Who Made the Decision?

- Volunteer Task Force met for over 2 years
 - District and Council level Volunteers
- Recommendation to Council Executive Board
 - September 2022 Council Executive Board adopted recommendations of task force
 - \$55 per youth member (\$4.59/month)
 - \$30 per adult (\$2.50)
 - **\$20 discount for multi-youth families**
 - Begins 1/1/2023
 - **For existing families begin with recharter in 2023**
- Letter and FAQ will be mailed to every family
- Service Fee is in addition to the BSA Membership Fee





What if Families Cannot Afford the Fee?

- We are asking Units to keep 5% of Service Fees to assist families in their units
- For individual family needs beyond what a unit can help with, the Council will have an assistance fund for those families
 - Additional information will be provided later this year.
- We are committed to ensuring all families can participate in Scouting





Questions & Answers

