



# 2023 Hawk Mountain Council Product Sale Guidebook

## Council Key Dates - Sale Calendar

<b>Product Sale Kick-Off - Via Zoom Conference</b>	<b>July 20 or July 26</b>
<b>Marketing Materials Pick Up - HMC Office</b>	<b>July 11 or July 14</b>
<b>Show &amp; Sell Orders Due</b>	<b>by August 1, 2023</b>
<b>Show &amp; Sell Distribution</b>	<b>August 24, 2023</b>
<b>Show &amp; Sell Returns - HMC Office</b>	<b>October 12 and 13</b>
<b>Take Order, Prizes, Special Incentives, &amp; 1st Payment Due</b>	<b>by October 17, 2023</b>
<b>Take Order Distribution - Reading</b>	<b>November 9, 2023</b>
<b>Payment Due</b>	<b>November 30, 2023</b>



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