



2022 Hawk Mountain Council Product Sale Guidebook

Council Key Dates - Sale Calendar

Product Sale Kick-Off - Via Zoom Conference	July 14 or July 21
Marketing Materials Pick Up - HMC Office	July 12 or July 15
Show & Sell Orders Due	by August 2, 2022
Salesmanship Merit Badge - Willits, HMSR	August 13, 2022
Show & Sell Distribution	August 25, 2022
Show & Sell Returns - HMC Office	October 12-13, 2022
Take Order, Prizes, Special Incentives, & 1st Payment Due	by October 18, 2022
Take Order Distribution - Reading	November 10, 2022
Take Order Distribution - Pottsville	November 11, 2022
Payment Due	November 30, 2022