

BERKS AND SCHUYLKILL COUNTY  
2010 PRODUCT SALE (1<sup>ST</sup> SALE)  
**HIGHLIGHTS**

JULY 28 Schuylkill Product Kickoff - Units Receive Take Order Kits with Council Sale Guide  
JULY 28 SCHUYLKILL SALE BEGINS

JULY 29 Berks Product Kickoff - Units Receive Take order Kits with Council Sale Guide  
JULY 29 BERKS SALE BEGINS

SEPTEMBER 3 **Schuylkill County Units STOP all sales.**

SEPTEMBER 3 **SCHUYLKILL COUNTY UNITS SUBMIT THEIR ORDER BY 4:00 P.M. PLEASE NOTE THAT PHONE ORDERS WILL NOT BE ACCEPTED**

- 1 OF 3 OPTIONS: 1) Place Order on Trail’s End Website OR  
2) Drop off forms in Trading Post 8 A.M. – 4 P.M. OR  
3) FAX forms to (610) 926-4965

**Late orders will not be accepted!**

OCTOBER 4 **BERKS COUNTY UNITS SUBMIT THEIR ORDER BY 5:00 P.M. PLEASE NOTE THAT PHONE ORDERS WILL NOT BE ACCEPTED**

- 1 OF 3 OPTIONS: 1) Place Order on Trail’s End Website OR  
2) Drop off forms in Trading Post 8 A.M. – 5 P.M. OR  
3) FAX forms to (610) 926-4965

**Late orders will not be accepted!**

OCTOBER 15 **UNITS PICK UP ORDERS: 5:00 PM – 7:30 PM**

**Berks & Schuylkill Pickup Location:** Fleetwood Fixtures, 225 Peach St., Leesport.

**Vehicle Loading Guidelines:**

- Mid-Size Car 20 Cases
- Jeep 40 Cases
- Mini-Van 60 Cases
- Suburban/Explorer 70 Cases

OCT. 16 - NOV. 11 Deliver Product and Collect Money

\*NOVEMBER 12 **THE MONEY ALONG WITH THE UNIT MASTER RECORD IS DUE AT THE BEAVER FAMILY SERVICE CENTER BY 4:00 P.M. THE SCOUT REWARDS ORDER FORM (only for units that turned in their Unit Order Form by Container to the Council Office) IS ALSO DUE AT THIS TIME. THE INVOICE WAS PROVIDED WHEN THE PRODUCT WAS PICKED UP.**

**THESE DEADLINES MUST BE MET IN ORDER FOR YOUR UNIT TO QUALIFY FOR THE ADDITIONAL 2% BONUS.**

\*Amount remitted to Hawk Mountain Council represents the council’s share of the profit as well as funds needed to pay for the products acquired.